FAMILY BROADCASTING, INC.

PROPOSED HEARING EXHIBITS

MM DOCKET NO. 94-20 HAGUE, NEW YORK

RECEIVED

DEC - 6 1994

LAW OFFICES OF JOSEPH E. DUNNE III

Suite 520

1000 Thomas Jefferson Street, N.W.

Washington, D.C. 20007 Telephone: 202-298-6345

Telecopier: 202-298-6375

FEDERAL COMMUNICATIONS COMMISSION OFFICE OF THE SECRETARY

October 19, 1994

HAND DELIVER

Robert Zauner, Esq. Hearing Division, Mass Media Bureau Federal Communications Commission 2025 M Street, N.W. Room 7212 Washington, DC 20554

RE: Exchange of Exhibits In Hague Proceeding

Dear Mr. Zauner:

In accordance with the procedural schedule established by the Presiding Officer's Order, FCC 94M-462 (released August 3, 1994), Family Broadcasting, Inc., by and through its undersigned attorney, hereby exchanges the exhibits it intends to move into evidence at the hearing in the Hague, New York proceeding scheduled for November 2, 1994.

Should any questions arise concerning this matter, kindly contact the undersigned directly.

Respectfully submitted,

FAMILY BROADCASTING, INC.

øseph E. Dunne III

Atts Attorney

JED:B91 enclosure

xc: The Honorable John Frysiak (Hand Deliver)

Alexander D. McEwing

INDEX OF EXHIBITS

Exhibit 1. Testimony of Alexander D. McEwing

Exhibit 2. Testimony of Peter Morton

Exhibit 3. Testimony of Gary S. Savoie

Exhibit 4. Testimony of Robert G. Short

Exhibit 5. Testimony of George A. Schiavone

Exhibit 6. Testimony of Scott G. Slocum

A SECULAR TO CONTRACT THE PROPERTY OF THE PROP	
Federal Communications Completion	
Docket No. 19-20 Exhibit No.	
Presented by FAMICY BRIADCAS	nns
Disposition Identified 1/2	
Date 11/2/94	

TESTIMONY OF ALEXANDER D. MCEWING

- 1. My name is Alexander D. McEwing, and my residence address is 140 Main Street, No. 2, Essex Junction, Vermont, 05452. I am the president, a director, and own 39.8 percent of the stock of Family Broadcasting, Inc. ("Family"). Family Broadcasting, Inc. is the licensee of WGLY-FM, Waterbury, Vermont; WGLV-FM, Hartford, Vermont; and, low power television station W39AS, Burlington, Vermont. Family is also the permittee of WMNV-FM, Rupert, Vermont, which, we hope, will soon be on the air. I am also the president and a director of Christian Ministries, Inc., a nonprofit nonstock organization that has applied for noncommercial FM stations in Bolton (BPED-931103MA) and Barre (BPED-930311MA), Vermont.
- 2. I have been the largest stockholder and the president of Family Broadcasting, Inc., the licensee of WGLY-FM, since February 12, 1986. We have filed many FCC applications since then, including an application for a new facility in Voorheesville, New York, which we dismissed as part of a settlement right before the hearing (BPH-871215MA). In all that time, including as part of the contested litigation over the Voorheesville channel, no one has every questioned my character, integrity or veracity, nor has the FCC ever even found me guilty of even a technical violation.
- 3. My account of my telephone conversation with Nicholas Westbrook was covered in a Verified Statement submitted to the FCC on June 1, 1993. I hereby reaffirm the truth and accuracy of that statement (Attachment A).
 - 4. When I spoke to Mr. Westbrook I knew what "reasonable

assurance" meant because I had spoken with my communications counsel, Joseph E. Dunne III, concerning the matter. He told me that I needed "reasonable assurance" from the site owner to specify a site in an FCC application. I understood that I didn't need to have negotiated the terms and conditions of a lease to have reasonable assurance of a site, but that Family, at least, had to have the permission of the site owner to specify the site in an application. In fact, I explained what "reasonable assurance" was to Mr. Westbrook during the course of our conversation. My counsel's explanation of the matter was included in a letter to me enclosing the application. The pertinent part of the letter is included in Attachment B.

5. After my conversation with Nicholas Westbrook on September 18, 1991, I immediately called Gary Savoie, a consulting engineer. I asked Gary to prepare the application for channel 229A and told him that there was some urgency in the matter because the window for filing for the allocation has closed and the application would be a "first-come, first-served" application. I told Gary to specify the Mt. Defiance site of WANC-FM, and gave him some technical information about the site. I remember that Gary specifically asked my if I had gotten permission to use the site, I guess because he wanted to know if he would have to make the contact, and, perhaps also, for the site certification in the application. Gary asked me something like: "have you got the site?" I told him "yes," that I had just spoken with Nicholas Westbrook and had asked him if we could use the site in our

application, and he had expressed no objection, but said that he wanted a formal proposal with technical details, in writing, to present to his board of directors. Gary also asked me who to call if he needed further technical information, and I gave him Dave Goletti's number at WANC-FM.

- 6. Gary prepared the engineering specifying the Mt. Defiance site, and I signed the application certified its accuracy on behalf of Family Broadcasting, Inc. before the application was filed with the FCC on September 24, 1991. I didn't speak to Gary again about the application until some time after I received Mr. Westbrook's November 14 letter. I was angry and upset after I received the letter and I recall speaking with Gary about it. I told him about Westbrook's letter and that Westbrook had changed his mind since I spoke with him in September. I also asked Gary if he knew anything about Mr. Westbrook's response, and he told me that he didn't, that he had called WANC shortly after my call to him in September, and that the WANC person with whom he spoke didn't indicate there was any problem, in fact, they were extremely cooperative.
- 7. Right after I received Mr. Westbrook's letter, I called Peter Morton, another consulting engineer with whom I am acquainted, and told him that I would need his help to find a new site and to prepare the engineering portions of an amendment to our Hague application to move the site. I called Mr. Morton because I knew he worked in Ft. Ticonderoga and was familiar with the area and with its possible tower sites. I spoke with Peter very soon after I received Mr. Westbrook's letter and Mr. Westbrook had

refused to take my telephone call, so I was angry. I told Peter that Westbrook had originally indicated to me that he had no objections to specifying the site and that he "had pulled the rug out from under us." Peter told me that he was puzzled that Westbrook had changed his mind, since Peter had asked him if he (Mr. Morton) could use the Ft. Defiance site during the summer and had been told exactly the same thing that I had. Peter thought that Westbrook had agreed for him to use the site too.

- 8. I can categorically state that when I hung up the telephone after speaking with Mr. Westbrook I thought that I had obtained his permission to specify the Mt. Defiance site in our Hague application, and that all I needed to do was describe our technical proposal in writing for him to take to the Board. As I noted in my earlier Verified Statement, I got distracted by other business and never sent the letter that I told Mr. Westbrook that I would. I regret that I didn't, but that doesn't change the fact that I thought he had given us permission to specify the site during our telephone call.
- 9. Mr. Westbrook's Mt. Defiance site is by far and away the best site for the Hague allocation. It is not, however, the only one. I was investigating one other site that was available when I called Mr. Westbrook, and following his letter I was able to obtain a new site within six weeks. Repeated attempts to speak to with Mr. Westbrook following his letter to me were unsuccessful, he was "unavailable" to speak to me. I communicated the fact that we were pursuing another site in my reply letter to Mr. Westbrook on

November 18, 1991. (See Attachment A)

SUPPORTING DECLARATION

I, Alexander D. McEwing, hereby swear under penalty of perjury of the laws of the United States and the State of Vermont, that the forgoing "Testimony of Alexander D. McEwing," consisting of five (5) pages, was prepared under my direction for submission to the Federal Communications Commission in connection with MM Docket Number 94-20, <u>Family Broadcasting</u>, <u>Inc.</u>, and that the testimony is true and correct to the best of my knowledge and belief.

Executed this 19th day of October, 1994

By: <u>Alexander D. McEwing</u>



TESTIMONY OF ALEXANDER D. McEWING

ATTACHMENT A

VERIFIED STATEMENT FILED JUNE 1, 1993

VERIFIED STATEMENT

- I, Alex D. McEwing, under penalty of perjury of the laws of the State of Vermont and the United States of America, hereby depose and say as follows:
- 1. I am the president of Family Broadcasting, Inc., which has applied for a new FM radio station to serve Hague, New York. I am responsible for preparing and reviewing the application for Hague, New York, file no. BPH-910924MB, and certified that the representations in the application are true and accurate.
- 2. I began looking for a site for the Hague application, and determined that the Mt. Defiance site was the best site for the application. I telephoned an acquaintance, Mr. Dave Galletly at WANC, to find out if he knew who controlled the site. He did, and gave me the name of "Nick Westburg (sic)" and Mr. Westbrook's telephone number. Mr. Galletly was familiar enough with the site to give me technical information concerning the site, and he told me that space might be available on the tower. My notes of the conversation with Mr. Galletly and subsequently, with Mr. Westbrook, are attached as Attachment A.
- 3. As noted in Family's telephone records (included in Attachment B), I called Mr. Westbrook immediately concerning the Mt. Defiance antenna site. I was under some time pressure to get the application on file as soon as possible, because the allocation was vacant and I knew that this was a "first come-first served" application. I introduced myself as a representative of Family Broadcasting, and stated that I knew that they had a tower and that I wanted to check to see if the tower were available for an FM for which Family was applying to serve Hague, New York.
- 4. Mr. Westbrook stated that they needed a "formal proposal," and proceeded to discuss with me what should be included in such a proposal. Mr. Westbrook stated that they would need to know the lessee's tax status, and I explained what Family's tax status was. He also noted that the proposal should include the sort of rent we proposed to pay, the time frame in which we anticipated that the station would be built, how much room Family would require in the building, and approximately how much electricity the station would use.
- 5. During the conversation I believe I mentioned the sort of rent we would be suggesting, and my note concerning "tenant l% of gross" refers, I believe, to a comment by Mr. Westbrook about how much rent they were presently receiving from one of their tenants.
- 6. Following this discussion I explained to Mr. Westbrook that the FCC process was a long process, and that Family would not likely receive a construction permit to build the station for 18 months to three years. It would be many months before we would need space on

- ; -

the tower. I also told him, however, that we were under some time constraints to get the application on file. I explained to him that all the FCC required to allow an applicant to file an application was "reasonable assurance" that the site would be available. I told Mr. Westbrook that "reasonable assurance" required that he had a site available and that he would be willing to rent the site to us. I told him that we didn't need to agree on a specific monthly rental, that those details could be negotiated in the future if they were willing to rent the site to us.

- 7. Because we were in a hurry to get the application on file, I asked Mr. Westbrook: "do you have any objections to us filing an application on the Mt. Defiance site." Mr. Westbrook expressed no objection, but said that he had a board meeting coming up soon, and that he would like a letter to present to the board. I told him that I would get him a letter outlining our formal proposal as soon as I could.
- 8. As noted, the telephone conversation took a little over 10 minutes and was friendly. When I asked Mr. Westbrook if he had any objections to us specifying the site, and he did not express any, I thought he had agreed with us. My belief, following the phone conversation, was that he would not object to Family specifying the site, and that I would have to get a formal proposal to him to begin the negotiation process. I intended to get such a proposal to Mr. Westbrook as soon as I could.
- 9. I did not, however, get such a proposal to Mr. Westbrook as soon as I had promised. During this same time period Family filed a Petition for Reconsideration of the Commission's action with respect to WGLY, which required my presence in Washington for an entire week (the Petition was filed October 7). WGLY was also preparing for and conducting its annual fund-raising drive, a major station activity that consumed almost all of my time during the first two weeks of October. Family was also commencing station construction on WGLY, Hartford, Vermont.
- 10. When I received Mr. Westbrook's letter dated November 14, 1991, I was shocked and disturbed. I thought he had had no objections. That same day I faxed him a letter, which I have attached in Attachment C, and attempted to follow that letter up with a telephone call about an hour later. I hoped to clear up this misunderstanding, and sooth his angry feelings. I hoped, and hope, to be a neighbor in that area, and I don't want any enemies. After some time on hold Mr. Westbrook's secretary told me that Mr. Westbrook "was unable to take the call."
- 11. Based on Mr. Westbrook's letter, and his failure to take my call, Family amended its application to specify a new site on January 23, 1992.

This entire controversy, and the hard feelings it has apparently caused Mr. Westbrook, are the result of a simple misunderstanding. When I asked him if he had no objections, and he expressed none, I thought that he had agreed. Hague/Ticonderoga is a small community, people know one another here. The chances of filing an application specifying a site without that person discovering the fact are pretty small. If I had purposefully or consciously misrapresented Mr. Westbrook's attitude I would be dumb to do so when he would be certain to discover that the application had been filed -- as events show that he did. If I had purposefully misrepresented his consent, why would I make sure that the public notice specifying the site was published? I know people in the Hague/Ticonderoga area who know Mr. Westbrook. Would I have consciously misrepresented his attitude when common acquaintances knew of the filing of the application? I'm sorry we had this misunderstanding, but Family specified a new site as soon as it could after Mr. Westbrook made his objections known to us, and we hope that we'll have a chance soon to build and operate Hague's first broadcast station.

Executed this 28th day of MAY, 1993.

Alex D. McEwing

FAMILY BROADCASTING, INC.

ATTACHMENT A NOTES OF TELEPHONE CONVERSATION

Before the FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20554

FO: 90M-9-1

3575

In re Applications of)	MM DOCKET NO. 89-50-
FAMILY BROADCASTING, INC.)	File No. BPH-871215MA
GEORGE M. RAGSDALE, DANIEL F. VILES, JR., and GREGORY T. LANO d/b/a MID-ATLANTIC BROADCASTING COMPANY))	File No. BPH-871215MC
WAMC)	File No. BPED-871216MA
R. BRYAN JACKSON)	File No. BPH-871216ME
For Construction Permit for a New FM Station on Channel 242A in Voorheesville, New York)))	

 $ORDER = \frac{R}{R}$ Released: April 26, 1990

Issued: April 24, 1990

IT IS ORDERED, That the "Motion To Dismiss" filed April 23, 1990 by WAMC IS GRANTED and the application of WAMC IS DISMISSED with prejudice. $^{\rm 1}$

FEDERAL COMMUNICATIONS COMMISSION

Joseph Chachkin Administrative Law Judge

WAMC and the remaining parties are directed to file a declaration stating that they have not directly or indirectly received, paid or promised apy consideration in exchange for the dismissal of WAMC's application.

P.O. Box 390 Tr.condegeth NG 12883

FAMILY BROADCASTING, INC.

ATTACHMENT B
FAMILY TELEPHONE RECORDS

- 5 -

LONG DISTANCE NORTH

Call detail report for 09/01/91-09/30/91 20536 Dept.

				MINUTES	CHARGE	
DATE TIME	CALLED NUMBER	DESTINATION		0 6 0	0.12	
# 1557769991278902319256423297067781606637853777996644597801279622580177566556565541411222233310441112255412	R 40234662404444355255022044445540460404440444863666444499054737594386775955907673599288844999878975976976947886775955907677778867769778867759776977797744477499888888888888888888888	ON THE	HEREFORD THE COLUMN THE COLUMN TO A CANAL THE COLUMN TO A CANAL THE COLUMN COLUMN COLUMN THE COLUMN	6月557722057555557427759092776405477590927764054757576625577765777565775565755564 0310427107000112311001501010101002141016101122092000100020100200000000000000	24900633777778611660701200905053396972418797478603205005855012426026381417295220010012841311631412924314172952200100000000000000000000000000000000	
<u>- 09/13 - 11:25 - </u> - 09/13 - 11:37)519)585=2821 (603)542=6764	TOLARENDIA T	NH 	32.4.0	0.22	
U 3 / 1 2 0 1 /	A					

Calls for Separament | 11 tontinued in next page.

L(IG DISTANCE NORTH

Outbound Call Detail for 11/01/91-11/30/91 WGLY-FM 103

20536 Dept. 11

WGLY-FM				• • •
DATE TIME	CALLED NUMBER DESTINATION			from JL
8028526729:344777556285526776003444000016445795562891734885960441566775223412222222222222222222222222222222222	802 862 - 0800	# 497736017775790927389186169664555957452575757575000079555765296675546095709869444552455124601241046001210460012210460001221046001221046001221046001221046000122104600012210460000000000	1.000000000000000000000000000000000000	Ared Le

LONG DISTANCE NORTH

outbound Call Detail for 11/01/91-11/30/91 20536 Dept. WGLY-FM 103 CHARGE MINUTES DESTINATION CALLED NUMBER TIME DATE 7769683333205689254645-65 0100031-1-5110100104010200 BARRE CLAREMONT HN YU TV TV PLATTSBG BURLINGTON DZMDDDDD BURLINGTON
BARRE
HILTON
BARRE
HILTON
BARRE
TACOMA
BURLINGTON
HAGERSTOWN
HAGERSTOWN
HAGERSTOWN
FULLERTON
BURLINGTON
CLAREMONT
C VŤ VŤ VŤ N N ATA NA HA BARRE BARRE
DOWNERSGRV
HANCHESTER
WEMPORT
DIR ASSISTANCE
HASHINGTON
UNDERHILL
FULLERTON Alled to follow put on hold with the could my hat take my told with the could my hat take with the call with the c 156 486629 DC TV AO DIR ASSISTANCE E LEBANON RAYMOND D NH ME DDDDE LEBANON LEBANON NEWPORT CICONDROGA NН NH 0.39 60.14 60.14 10.15 1 D LILTON 4997335697002849167859055357754 4997335697002849167859055357754 14000001446745555550014454555550004 DIR ASSISTANCE NEWPORT HINESBURG DOVER Ď NH VT DEMENDE NH DOVER DOVER BURLINGTON WH RIV JCT ST ALBANS 1144015609703192800584701 11132221131931901311943111 опооооооо MANCHESTER MILTON POMPTONLKS GLENSFALLS RICHMOND ΙN EXPORT PEPPERELL GAITHERSBG SWEDESBORO PΑ MA MD ななななない。 MANCHESTER ST ALBANS HILTON MANCHESTER HANOVER ō مممممم ΝĤ HANOVER
BURLINGTON
BURLINGTON
BURLINGTON
MILTON
MILTON
MILTON
WE RIV JCT VTTTTTAT ō

MA

170

MARSHFIELD WINDSOR MARSHFIELD

BAINBDG IS

Outbound Call detail summary for Department 0

FAMILY BROADCASTING, INC.

ATTACHMENT C

LETTER TO MR. WESTEROOK

FAMILY BROADCASTING INCORPORATED

WGLY : Family 103 Waterbury/ Burlington:

P.O. BOX 150 WATERBURY, VT 05676-0150 (802) 244-5683

November 18, 1991

Mr. Nicholas Westbrook Fort Ticonderoga Fort Road, Box 390 Ticonderoga, New York 12883 * Faxed and mailed *

fax (518) 585-2210

Dear Mr. Westbrook:

My sincere apologies for the misinterpretation...! am truly sorry if you were offended. We had no intentions to offend you.

I specifically told you on the phone when I talked with you, that the FCC is a long process, and that if you had no objections we would be filing an application for Hague, NY with a proposed transmitter on Mt Defiant obviously pending your formal approval. We have a written option on another transmitter site to use for this proposed facility. But, it was my impression from you that your organization might have some interest in leasing space for the right price and terms - by legal definition of "reasonable assurance" - that impression is all that is necessary to file an FCC application - it gets the long process rolling.

Hartford/ P.O. Box 4723 White River Jct., VT 05001-4723 (802) 295-6999

WGLV. Family 104

> Our intention was to file the application based on our impression that there was a tower rental opportunity available, and then formally submit the letter you requested. We have not previously encountered such vehement objections to this process. If you have no interest as today's letter seems to state, then we will pursue more substantial plans at our alternate sites. Frankly, we don't really care what site this FM ends up - my mistake for thinking you would enjoy an extra few hundred dollars a month.

Thank you for clearly letting us know your position. We will pursue our alternate plans.

Sincerely,

Alexander McBwing

Family Broadcasting, Inc.

Channel 39 Family TV Essex/ Burlington 2 Pax 8000

1169. VI 5 412 4000 -03 4885 cc. Joe Dunne III, esquine, May & Dunne Chantered Gary Savoie, Mirkwood Engineering Mass Media, FCC

		1
•		B ',
		1 1 1 1 1
		1 1 1 1 1

TESTIMONY OF ALEXANDER D. McEWING

ATTACHMENT B

PORTION OF COUNSEL'S LETTER OF SEPTEMBER 20, 1991